

# Partnering for Progress: Procurement Breakfast Forum



Visit Our Website  
[www.livingstone.qld.gov.au](http://www.livingstone.qld.gov.au) 

6 November 2024





# Good Morning

We welcome the opportunity to support our local business in understanding Livingstone Shire Councils Procurement processes.

Council acknowledges and pays respect to the Darumbal and Woppaburra people as Traditional Custodians of the land within Livingstone and recognise their continuing connection to land, waters and culture. We pay our respects to Elders past, present, and emerging.



# State of the Region – Economic Update

Sonia Tomkinson – Manager Economy & Places

## Livingstone Snapshot



**GRP**  
**\$1.93 billion**



**Largest Industry (by  
employment)**  
**Health Care & Social  
Assistance**



**Population**  
**41,906**



**Employed Residents**  
**20,099**



**Local Jobs**  
**12,063**




**Local Businesses**  
**3,334**

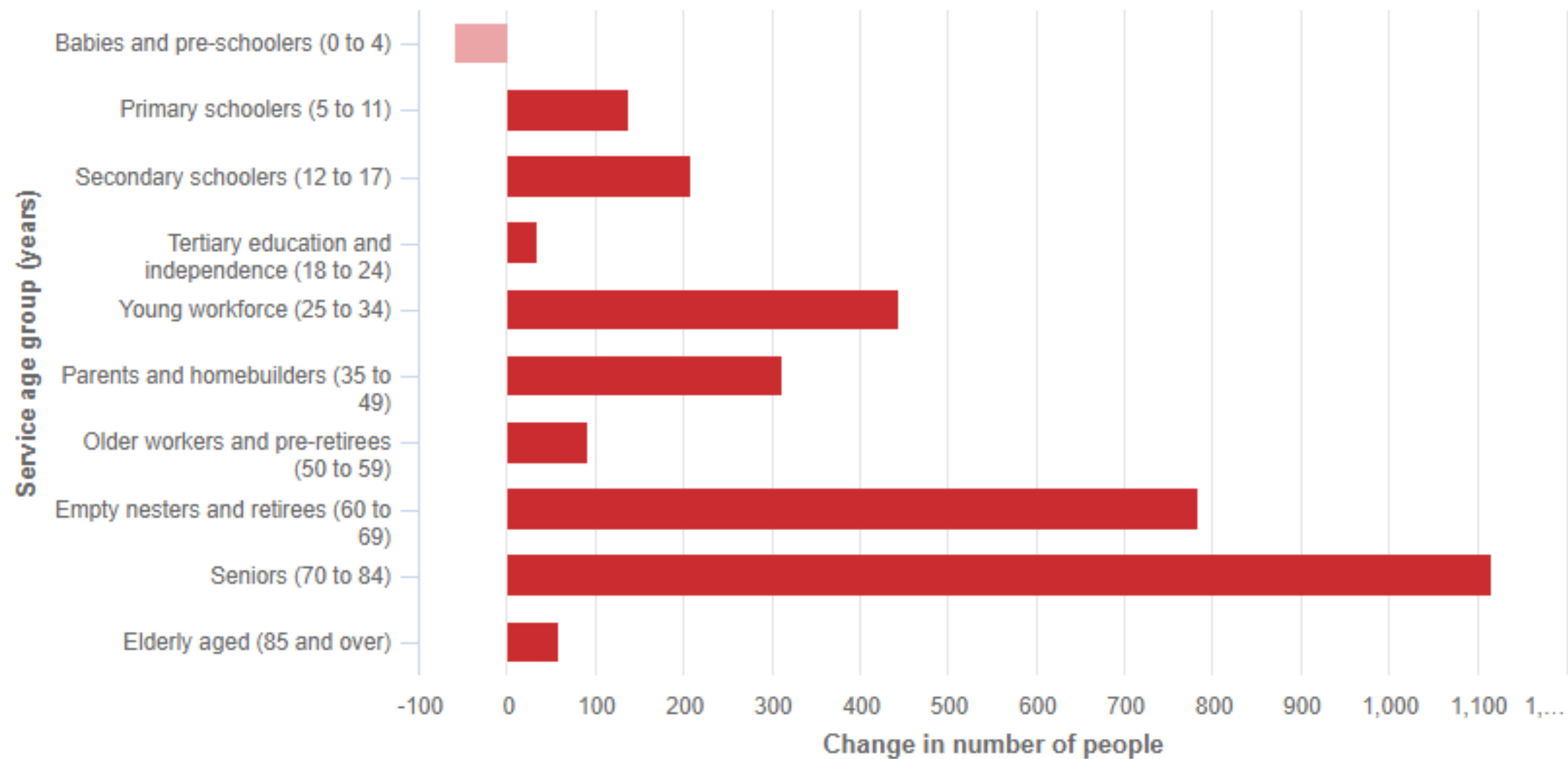


## Change in age structure - service age groups, 2016 to 2021

Livingstone Shire Council area - Total persons

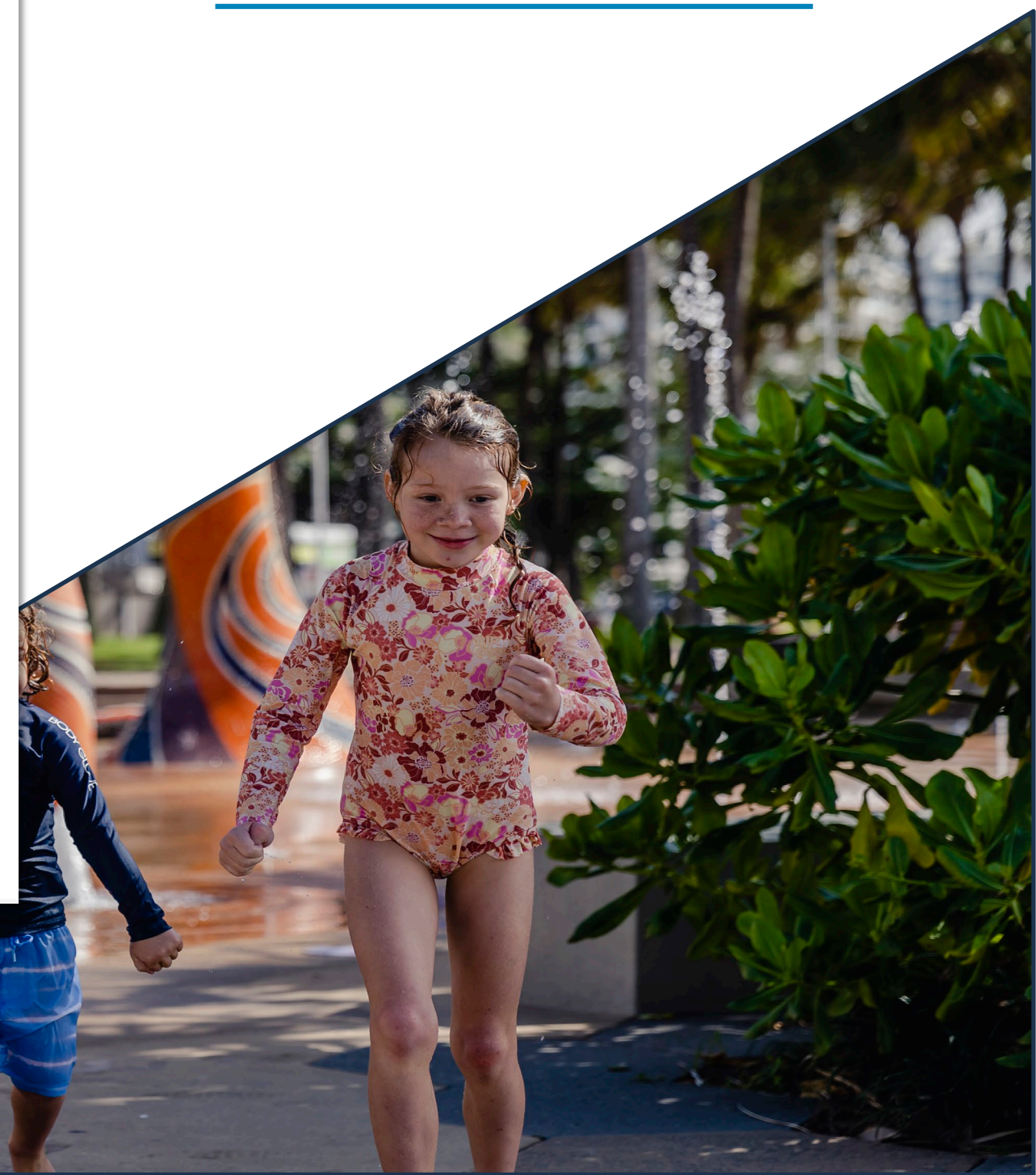
export 

Number Percentage

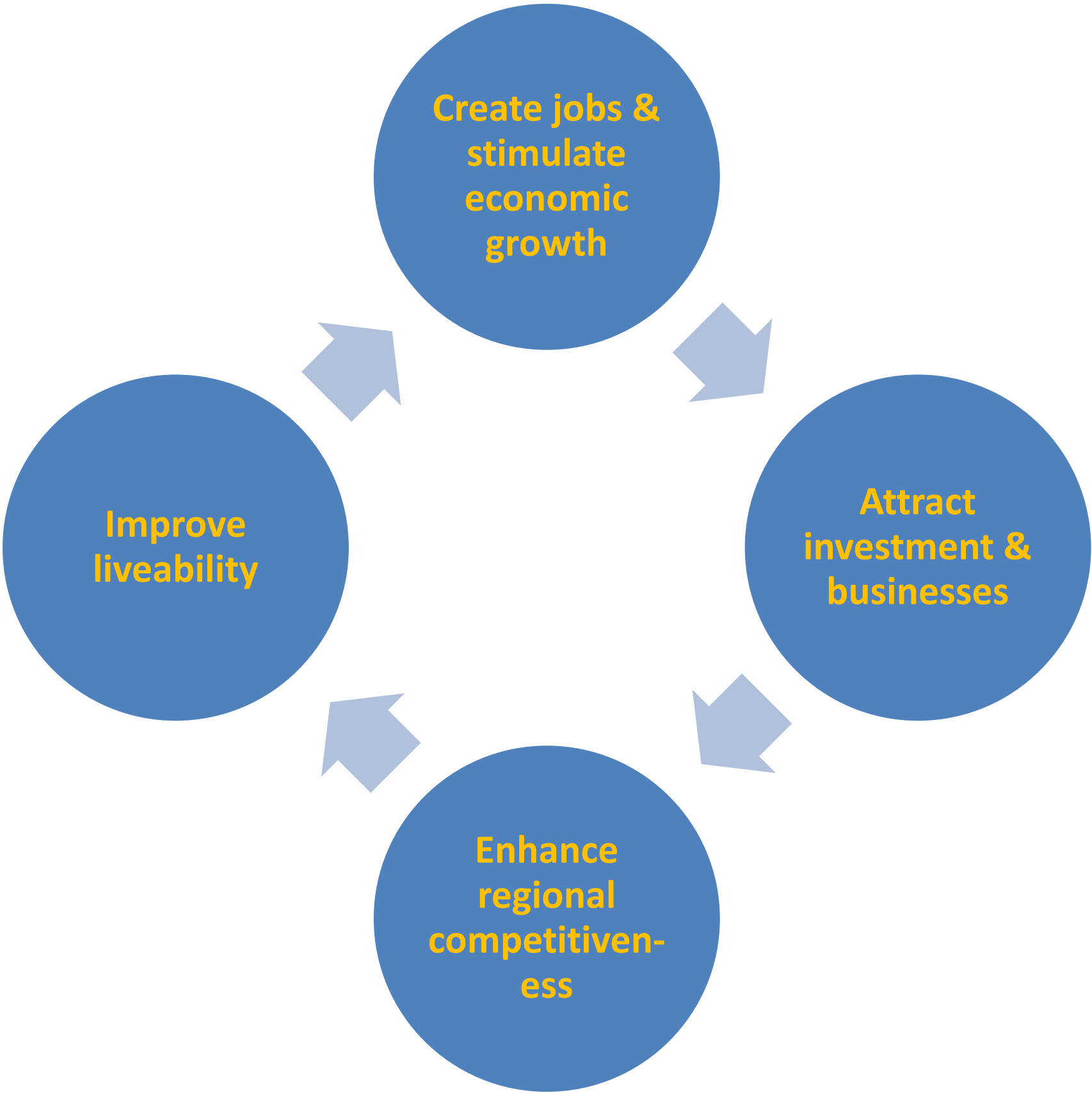


Source: Australian Bureau of Statistics, Census of Population and Housing, 2016 and 2021 (Usual residence data). Compiled and presented in profile.id by .id (informed decisions).

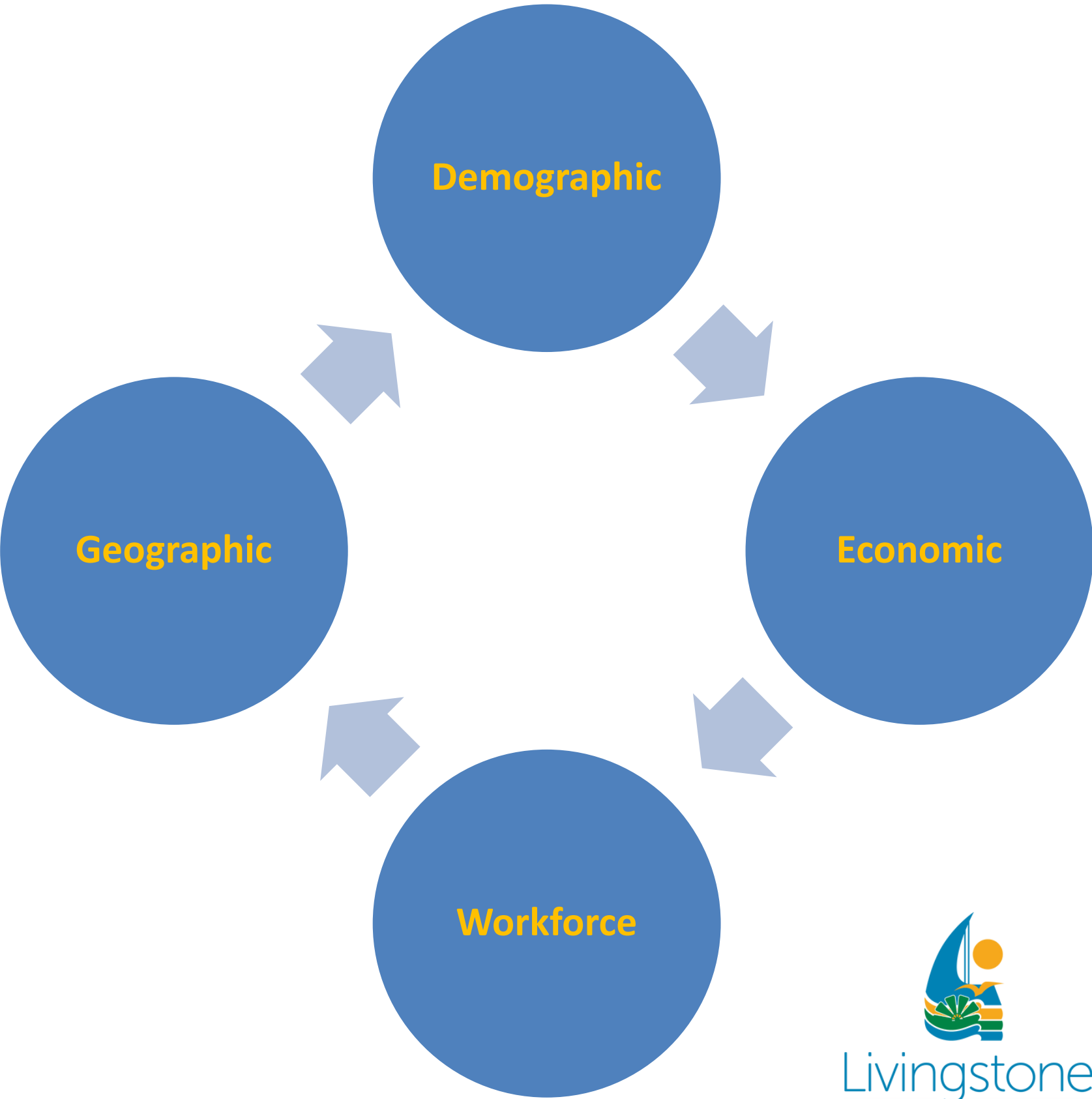
# Who Are We?



# Our Objectives



# Our Challenges





# Our Priority Industries



**Agriculture & Food  
Technology**



**Construction &  
Infrastructure  
Services**



**Modern  
Manufacturing**



**Defence & Military  
Training**



**Tourism**



**Energy Transition**





# Completed Projects

The Station – Western Precinct, completed June 2024.  
Black Summer Bushfire Recovery Grants Program, Federal Government.

The Gateway Business and Industry Park Stages 2 & 3 completed September 2023. 11 newly created lots, 30 in total.  
Livingstone Shire Council, Capital Project Fund.

Homemaker Stage 1, first store opened in  
Works for Queensland program, State Government.



# Current Projects

Great Keppel Island Masterplan (Woppa) implementation – Waste water treatment and amenities project

East West Connector

The Gateway Business and Industry Park Future Stages

Homemaker Stage 2

Yeppoon Aquatic Centre Facilities Upgrade





# Support local economic development through procurement

The Economic Development Team is committed to fostering a thriving and diverse local economy. We invite businesses and suppliers to partner with us through procurement to drive growth, innovation and regional prosperity.



- Visit our Investment & Business Page & sign up to receive our monthly e-bulletin
- Contact Us:  
[economicdevelopment@livingstone.qld.gov.au](mailto:economicdevelopment@livingstone.qld.gov.au)
- Follow us on Socials – Discover Capricorn Coast





# A Growing Shire - Snapshot

Greg Abbotts – Manager Development & Environment







Livingstone  
SHIRE COUNCIL

## 40 FASTEST GROWING CITIES AND TOWNS IN AUSTRALIA

Rise since 2013-2023

CITY/TOWN	STATE	POPULATION	% INCREASE	CITY/TOWN	STATE	POPULATION	% INCREASE
1. Warragul - Drouin	VIC	45,597	41%	21. Albury-Wodonga	NSW	100,095	16%
2. Airlie Beach - Cannonvale	QLD	15,723	30%	22. Bendigo	VIC	104,883	16%
3. Geelong	VIC	302,046	28%	23. Ulladulla	NSW	17,330	15%
4. Sunshine Coast	QLD	407,859	28%	24. Toowoomba	QLD	149,817	15%
5. Morisset-Cooranbong	NSW	29,421	27%	25. St Georges Basin-Sanctuary Point	NSW	20,200	15%
6. Busselton	WA	43,853	27%	26. Greater Sydney	NSW	5,450,496	15%
7. Yeppoon	QLD	21,688	22%	27. Byron Bay	NSW	11,053	14%
8. Gold Coast-Tweed Heads	QLD	735,213	22%	28. Echuca-Moama	VIC	22,979	14%
9. Greater Brisbane	QLD	2,706,966	21%	29. Ballina	NSW	47,188	14%
10. Ballarat	VIC	116,390	21%	30. Bairnsdale	VIC	15,819	14%
11. Canberra - Queanbeyan	ACT	503,402	20%	31. Newcastle-Maitland	NSW	526,515	14%
12. Medowie	NSW	16,058	19%	32. Bowral-Mittagong	NSW	41,982	14%
13. Greater Melbourne	VIC	5,207,145	19%	33. Bunbury	WA	81,367	14%
14. Greater Perth	WA	2,309,338	19%	34. Castlemaine	VIC	11,495	13%
15. Hervey Bay	QLD	60,838	19%	35. Gympie	QLD	23,497	13%
16. Victor Harbor-Goolwa	SA	29,798	18%	36. Port Hedland	WA	16,834	13%
17. Port Macquarie	NSW	51,965	17%	37. Nowra-Bomaderry	NSW	39,702	13%
18. Dubbo	NSW	41,801	17%	38. Greater Adelaide	SA	1,446,380	12%
19. Camden Haven	NSW	19,000	16%	39. Albany	WA	37,037	12%
20. Greater Hobart	TAS	253,654	16%	40. Coffs Harbour	NSW	75,838	12%

### TOP TRADIE TOWN

#### 36. PORT HEDLAND, WA

- 251 tradies per 1000 workers (national average is 129)
- 36% of residents in the 20-39 age bracket, youngest town on the list
- 6% of population report anxiety or depression, lowest rate of all the towns



### MOST CIVIC MINDED TOWN

#### 34. CASTLEMAINE, VICTORIA

- 27% of residents say they volunteer compared with 15% across the nation
- 78% own their own home (national average is 66%)



### TOP SEACHANGE RETIREMENT TOWN

#### 16. VICTOR HARBOR-GOOLWA, SA

- 43% of the population is aged 65 or over (national average is 17%)
- Only 23% of the population are single/have never been married compared with a national average of 36%



### TOP TOWN FOR RELIGIOUS BELIEVERS

#### 64. GRIFFITH, NSW

- 88% are believers compared with the national average of 58%
- 59% own their own home, lower than the national average of 66%



### HIGHEST PAID TOWN

#### 70. KARRATHA, WA

- Median household weekly income is \$3194 (national average is \$1746) (at August 2021)
- Second top town for tradies and technicians with 249 tradies per 1000 workers

See the full list of 99 cities and towns online



# Seahaven and Shoals Taroomball / Lammermoor 490 Res lots & 286 MHE still to be constructed

2013



2024





# The Pines & Gateway Industrial Hidden Valley

600 Res lots & 20 Industry lots still to be constructed

2013



2024





# Central Park Yeppoon Project Completed

2013



2024





# Various Pacific Heights 160 Res lots still to be constructed

2013



2024





# Various Mulambin

## Application for approx 70 Res lots infill

2013



2024







# Challenges

- Infrastructure provision and planning:
  - Growth corridors;
  - Cost of provision;
  - Currency of some matters within the scheme;
  - Identification of infrastructure provision locations; and
  - Social infrastructure identification.

# Tasks ahead of us

- About to embark on a Scheme review: and
  - Studies to inform the scheme amendment processes.
- Master water strategy;
- Strategic corridor acquisition;
- Provision of industrial land at Gateway (limited lifespan); and
- Preplanning in growth corridors.

# Opportunities

- Growing population;
  - Health care, Education, Professional Services;
  - Further industrial land and commercial space;
  - Infill development; and
  - Greenfield sites (subject to infrastructure provision).



# Investing in Infrastructure & Community Assets 24/25

Michael Kriedemann – General Manager Infrastructure Services



\$16.8M - roads & drainage

\$1.6M - bridges



\$2.2M– water

\$13.5M-  
wastewater



\$3.0M- site improvements

\$2.2M– land development



\$5.8M- buildings

\$2.7M– plant & equipment



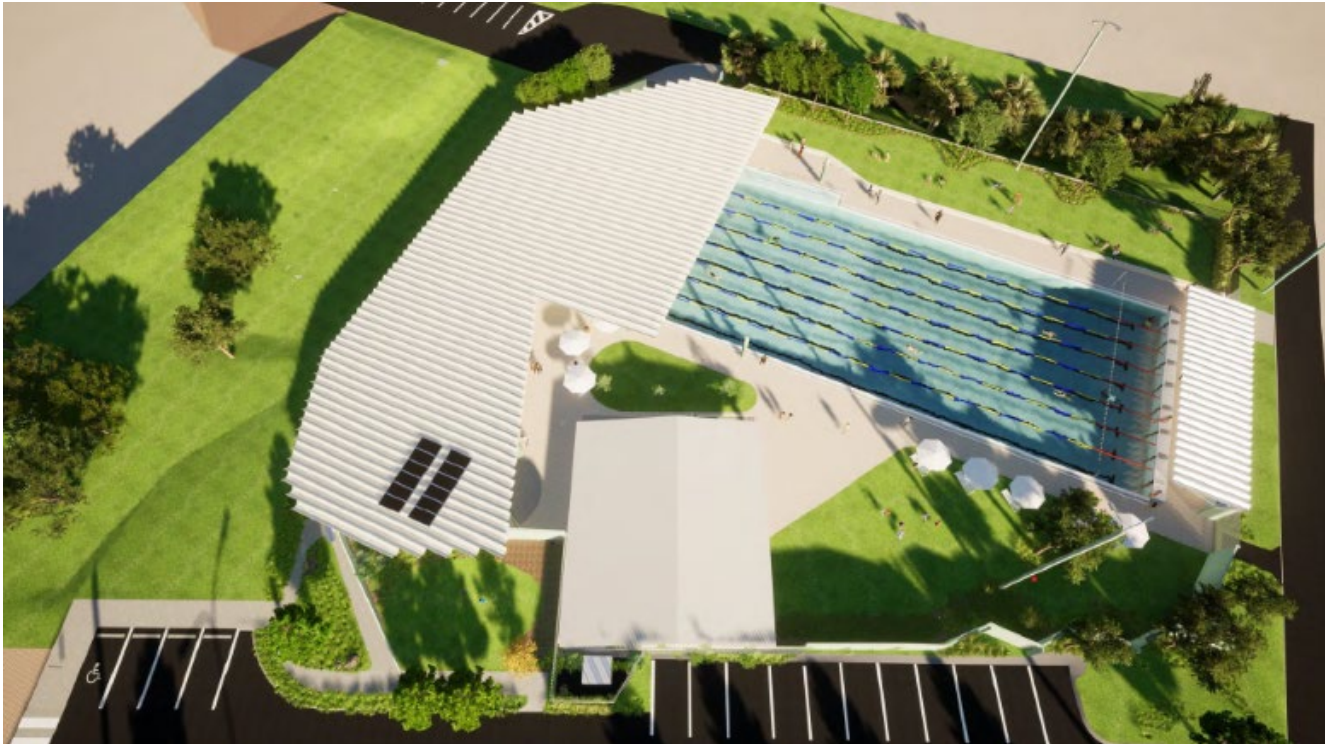
# Investing in Infrastructure & Community Assets

## 2025/2026 and beyond

Financial Year	CAPEX \$M	OPEX \$M	Materials & Services \$M
24/25	48	~120	~43
25/26	77	~124	~43
26/27	>30	~128	~45
27/28	>30	~134	~48

Local Government Infrastructure Plan (trunk roads, water, sewer)

- ~\$200M over 10 years
- Partly constructed by developers
- Partly constructed by Council





# Partnering for Opportunities

Denis Glacken – Coordinator Procurement & Fleet

Livingstone Shire Council supports the procurement of goods and services which is governed by laws, regulations, policies and guidelines.

The Procurement Team can assist and guide suppliers on how to gain access to Councils Procurement Platforms including Tendering opportunities.

## Opportunities



Join to gain access to not only Local Government Contracts & Opportunities, but also, State Government Procurement Activities.

[www.vendorpanel.com.au](http://www.vendorpanel.com.au)



Local & State Government Procurement partner and the largest provider of legislatively compliant Pre-Qualified supplier arrangements.

[www.localbuy.net.au](http://www.localbuy.net.au)



# Supplier Engagement

Council Tender and Quote documents are prepared in accordance with Council's Procurement Policies & Guidelines.

New Procurement opportunities are published via [VendorPanel Public Tenders](#) as well as LSC website – Contracts & Tenders page, Digital Newspaper & Social Media.



**ITT**  
Invitation to  
Tender



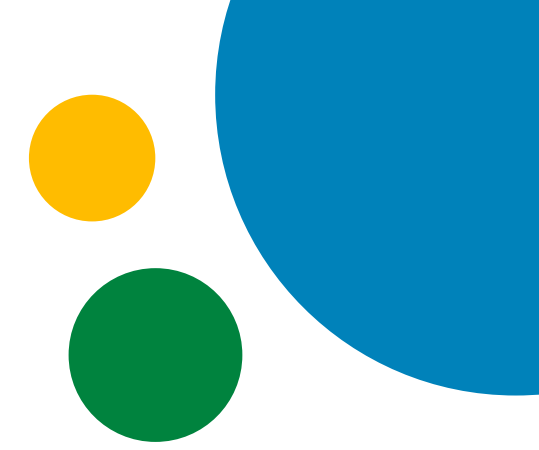
**PSA**  
Preferred Supplier  
Arrangement



**RPQS**  
Register of Pre-  
Qualified Suppliers

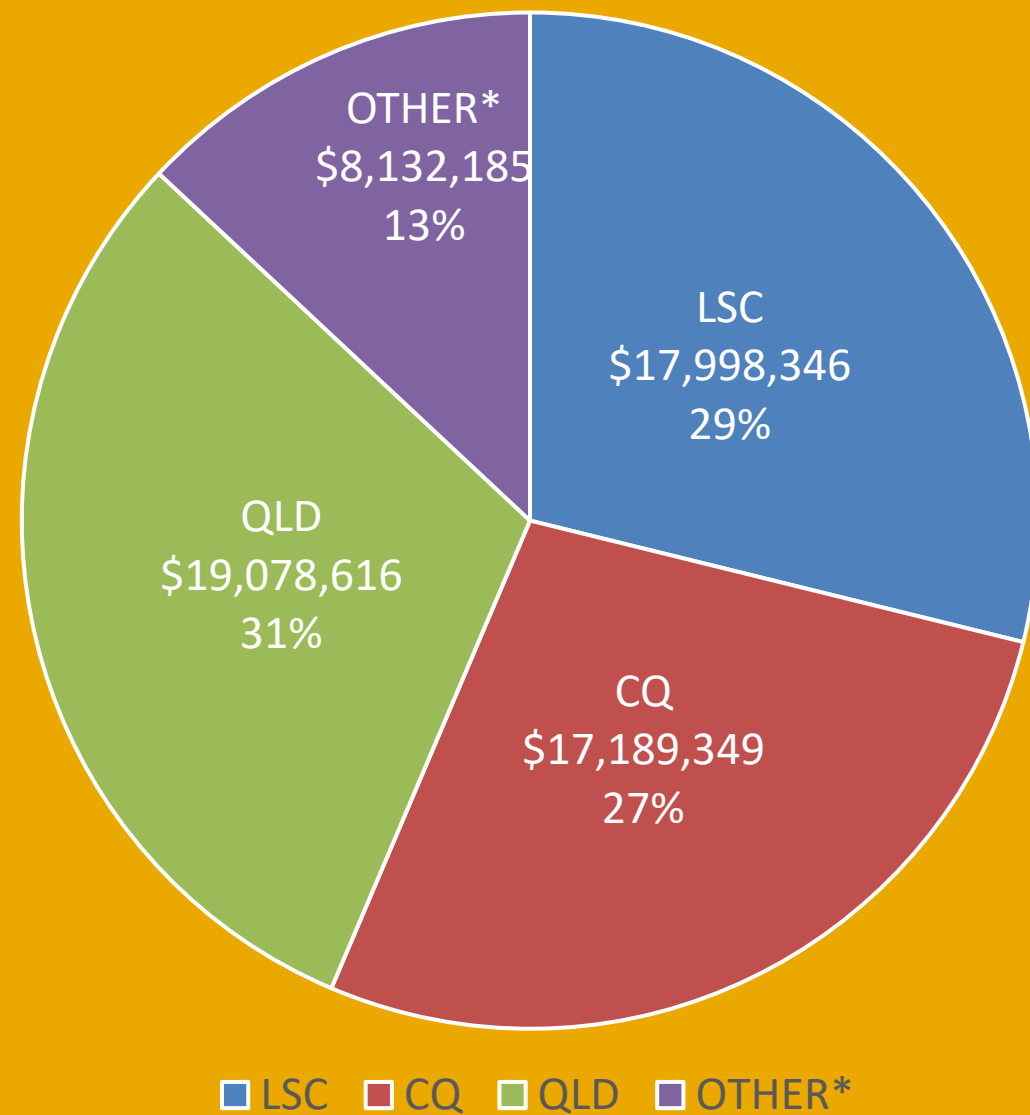


# Commitment to Local Spend

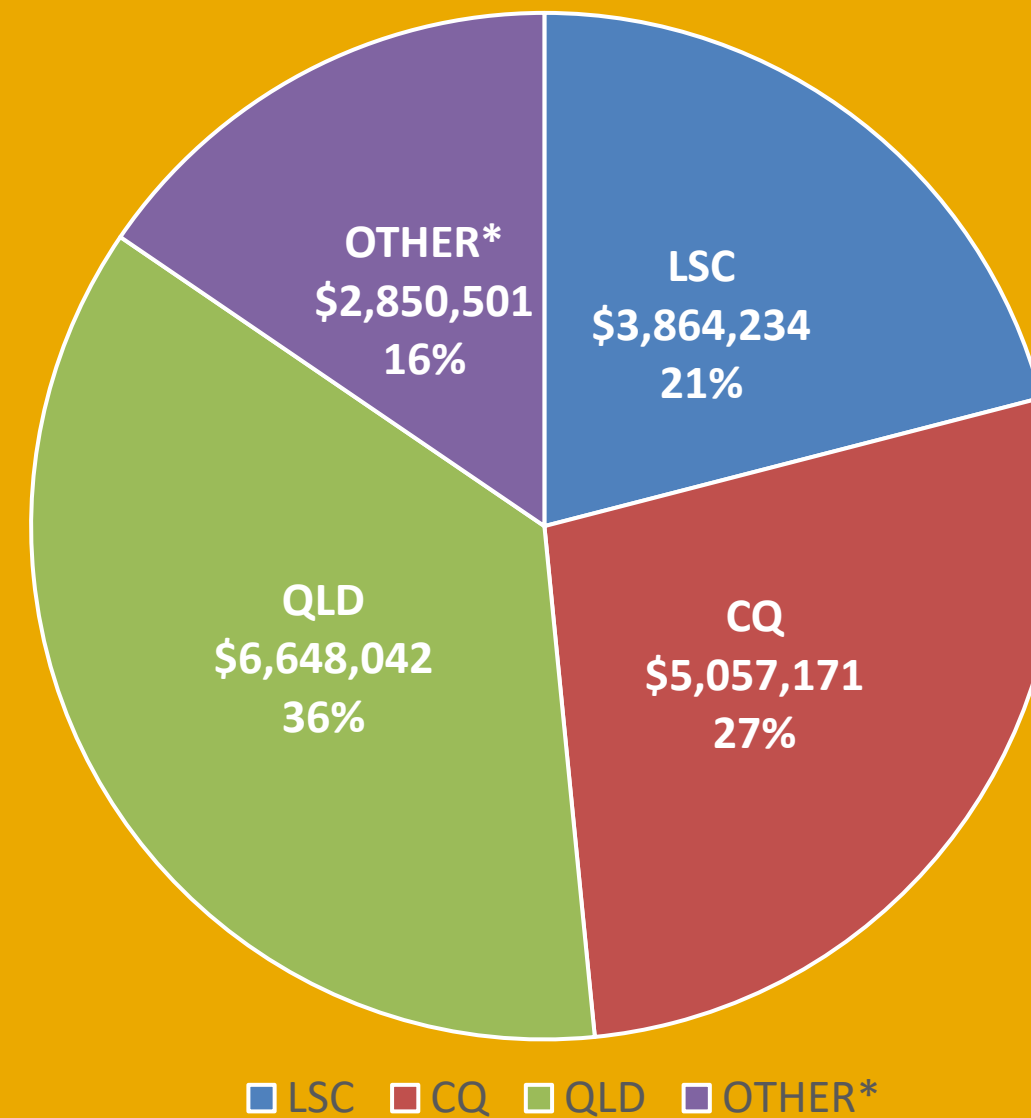


Council is committed to the development of competitive Local business and industry. This initiative seeks to create benefits for Council, Local Suppliers and the Livingstone Shire economy. The 2024-25 Target for LSC Spend is 30%.

**2023 - 2024**



**2024-25 YTD**





# Innovation & Opportunities Untapped

What do you see as key market gaps within Livingstone Shire (or the region)?

What are the opportunities for new or innovative goods or services that could be provided by the commercial sectors in the Shire?

- *Healthcare & specialist services*
- *Transport & accessibility*
- *Retail and commercial services*
- *Sustainable and environmental opportunities*
- *Agribusiness and food security*
- *Tourism and entertainment*
- *Small business and economic development*

**Discuss at your table what be the top five (5) opportunities for business investment within Livingstone Shire.**



# How can you help

- Population is growing faster than what we can accommodate placing greater demands on public services and infrastructure
- Costs are increasing across the board
- Council can plan to deliver, but struggling to deliver to plan
- Tight labour market - difficult to attract suitably qualified people for all roles

**Discuss at your table how the private sector can help solve some of the challenges Council is facing**



# Thank you for attending today



1300 790 919



[procurement@livingstone.qld.gov.au](mailto:procurement@livingstone.qld.gov.au)



[www.livingstone.qld.gov.au](http://www.livingstone.qld.gov.au)

